18 November 2011

THE PENINSULA HOTELSMEETING EVERY EXPECTATION THIS WINTER

Be it that crucial executive meeting, a large international conference or a small seminar or gathering, the teams of professional meeting planners at The Peninsula Hotels dedicate their efforts solely to the myriad details to guarantee that every event is a resounding success, thereby allowing guests to focus on the bigger picture and the business at hand.

This winter, planning meetings is made even easier at The Peninsula with special packages purposefully designed to cater to every requirement at the group's hotels worldwide, including a 5% credit on the master bill in order to make the deal even more enticing.

With professional Meeting Consultants located at each hotel to service events from start to finish, seamless Peninsula service raises the benchmark on event planning to new levels of efficiency and convenience.

THE PENINSULA HONG KONG

Non-residence Meeting Package(s):

Full-day meeting at HK\$ 790 per person / Half-day meeting at HK\$ 690 per person (minimum 10 persons)

Meeting package includes:

- Use of main meeting room from 9:00 am 5:00 pm (full-day) / Half-day use of main meeting room (half-day)
- Two tea or coffee refreshment breaks (full-day) / one tea or coffee refreshment break (half-day)
- A three-course Western or five-course Chinese set lunch
- Use of slide or overhead projector and flip-chart



Accommodation rates for meeting delegates start from HK\$ 3,000 per night and include:

- Deluxe Room in Original Building
- Daily Traditional Peninsula Breakfast for up to two persons
- Complimentary pressing for personal garments
- Complimentary in-room wired and wireless broadband Internet access
- Complimentary room for every 10 paying rooms

Requirements:

- A minimum of 10 guestrooms per day
- A minimum of two consecutive nights of stay

THE PENINSULA SHANGHAI

Non-residence Meeting Package(s):

Full-day meeting at RMB 600 per person / Half-day meeting at RMB 500 per person

Meeting package includes:

- Use of meeting room from 8:00 am 5:00 pm (full-day) / 8:00 am 12 noon or 1:00 pm 5:00 pm (half-day)
- Two tea or coffee refreshment breaks (full-day) / one tea or coffee refreshment break (half-day)
- A range of menu selections for an executive lunch in the meeting room or at one of the select hotel restaurants (full-day)
- Complimentary use of LCD projectors, flip-charts, overhead projector and white boards.
- Complimentary use of wired or wireless broadband Internet access
- Complimentary parking for meeting participants (subject to availability)

Requirements:

• A minimum of 15 delegates



Accommodation rates for meeting delegates start from RMB 1,800 per night and include:

- One night accommodation in a Deluxe Room
- Daily American breakfast for up to two persons
- 15% discount for hotel's restaurants and bars
- One complimentary room for every 10 paying rooms
- One complimentary upgrade to Executive Deluxe Suite for every 20 paying rooms

Requirements:

• A minimum of 10 guestrooms per day

THE PENINSULA TOKYO

Non-residence Meeting Package(s):

Full-day meeting at JPY 25,000 per person (full-day) / Half-day meeting at JPY 15,000 per person

Meeting package includes:

- Two tea or coffee refreshment breaks (full-day) / one tea or coffee refreshment break (half-day)
- Working lunch (full-day)
- Use of main meeting room (8:00 am 5:00 pm), wired and wireless broadband Internet access, screens, flip-charts and white boards
- 5% credit on the master bill for the overall meeting package

Requirements:

• A minimum of 6 up to 30 delegates



Accommodation rates for meeting delegates start from ¥65,000 per person per day, which include the following:

- One night accommodation in a Deluxe Room
- Continental breakfast served in the meeting room
- Two tea / coffee refreshment breaks
- Working lunch
- Use of main meeting room (8:00 am 5:00 pm), wired and wireless broadband Internet access, screens, flip-charts and white boards

Requirements:

• A minimum of 10 guestrooms per day

THE PENINSULA BEIJING

Non-residence Meeting Package(s):

Full-day meeting at RMB 580 per person / Half-day meeting at RMB 500 per person.

Meeting package includes:

- Welcome reception on the first day of meeting or group arrival
- Two tea or coffee refreshment breaks (full-day) / one tea or coffee refreshment break (half-day)
- Chinese or Western set lunch or dinner
- 50% discount on room rental for break out rooms
- 50% discount on audio visual equipment rental
- 5% credit on the master bill for the overall meeting package

Requirements:

• A minimum of 20 delegates



Accommodation rates for meeting delegates start from RMB1,000 per room per night and include :

- One night accommodation in a Deluxe Room
- Daily breakfast for up to two persons

Requirements:

• A minimum of 10 guestrooms per day

THE PENINSULA NEW YORK

Accommodation rates for meeting delegates start from US\$495, which include a choice of three of the following:

- One coffee refreshment break
- US\$ 50 Spa credit per person
- A 30-minute personal training session or one-on-one Yoga session per attendee
- Welcome cocktail in Salon de Ning, Gotham Lounge or Bar at Fives
- One round-trip airport transfer per group
- One complimentary room for every 40 paying rooms
- 5% credit on the master bill for the overall meeting package
- Zero attrition up to 30 days prior to the group's arrival

Requirements:

• A minimum of 10 guestrooms per day

THE PENINSULA CHICAGO

The Peninsula Chicago offers the "Meeting Your Needs" package for meet for all group meetings of 20 rooms on peak nights.

This package includes two exceptional offers:

• 5% credit on the master bill for the overall meeting

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Or

- Pen Ten Meeting Offers choose five offers from the following:
 - o 10% off one group banquet breakfast (once per stay)
 - o 10% off one group banquet dinner (once per stay)
 - o 10 complimentary upgrades to Grand Deluxe King Guestrooms
 - o 10% off audiovisual equipment rental
 - Complimentary Internet access in meeting rooms
 - o 10% off spa services (not including manicures and pedicures)
 - o 10 complimentary box handling fees
 - o 10% off minibar bill per guest
 - o 10% off purchases at The Peninsula Boutique
 - o US\$ 10 off per car for valet parking

THE PENINSULA BEVERLY HILLS

Non-residence Meeting Package:

Full-day meeting at US\$ 99 per person

Meeting package includes:

- Complimentary meeting space
- Full American Breakfast served in the meeting room
- Two tea/coffee refreshment breaks
- Working lunch
- Complimentary use of main meeting room (8:00 am 5:00 pm), flip-chart, wireless internet access
- Complimentary wired and wireless internet access
- 5% credit on the master bill for the overall meeting package
- 10% discount on audio visual equipment

Requirements:

• A minimum of 15 delegates

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Accommodation rates for meeting delegates start from US\$345 per room per night, which include the following:

- One-night accommodation in Deluxe Room
- 10% off for Spa treatments
- Pressing of two garments per day
- One complimentary room upgrade per 10 room nights
- One complimentary room for every 25 rooms nights

Requirements:

• A minimum of 10 guestrooms per day

THE PENINSULA BANGKOK

Non-residence Meeting Package(s):

Full-day meeting at THB 1,400 per person, half-day meeting at THB 1,200 per person

Meeting package includes:

- Welcome tea and coffee prior to meeting
- Two tea or coffee refreshment breaks (full-day) / one tea or coffee refreshment break (half-day)
- One complimentary Western or Thai set lunch
- 50% discount on breakout rooms rental
- 50% discount on pre-dinner cocktail
- Two complimentary meeting packages for every 10 paying participants
- 5% credit on the master bill for the overall meeting package

Accommodation rates for meeting delegates start from THB 6,000 per room, per night and include :

- Accommodation in a Deluxe Room with views of the river
- Daily buffet breakfast for two at the River Cafe and Terrace
- Complimentary in-room wired and wireless broadband Internet access

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• Pressing of two garments once per stay

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- Guaranteed early check-in from 8 am and late check-out until 6 pm for the organiser or VIP (maximum up to 4 rooms)
- One complimentary Deluxe Room and Deluxe Suite upgrade with one-way airport transfer for VIP for every 15 paying rooms (maximum of four rooms each)

Requirements:

• A minimum of 10 rooms and delegates per day

THE PENINSULA MANILA

Non-residence Meeting Package(s):

Full-day meeting at Php 2,300 per person

Meeting package includes:

• Set lunch in the meeting venue

Requirements:

• A minimum of 10 persons

Full-day meeting at Php 2,400 per person

Meeting package includes:

• Buffet lunch in the meeting room

Requirements:

• A minimum of 30 persons

Full-day meeting at Php 2,800 per person (for groups below 30 persons)

Meeting package includes:

Buffet lunch at Escolta

Meeting package includes:

- Use of the meeting room
- Morning and/or afternoon snacks

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- Special lunch
- Freshly brewed coffee, tea service and hot chocolate
- A choice of soft drink, regular juice or iced tea for lunch
- Conference pads and pencils for the participants
- White board with marker and flipchart with paper
- 20% discount on audio and visual equipment

Accommodation rates for meeting delegates start from Php 7,500 per room, per night and include :

- Accommodation in a Superior Room
- Daily buffet breakfast for two

Additional benefits:

- A gift certificate will be offered for a dinner buffet for two at Escolta for a minimum spend of Php150,000 on the Meetings Package.
- A gift certificate will be offered for an overnight stay for two in a Deluxe room with breakfast for two at Escolta with a minimum spend of Php 250,000 on the Meetings Package.

Live-in Meetings benefits:

• A welcome cocktail reception will be offered for a minimum of 10 rooms per night confirmed with the Meetings Package.

Terms and Conditions:

- Meeting packages are subject to availability and valid from November 2011 to 31 March 2012, with exact validity dates to be confirmed by the individual hotels.
- Black-out dates may apply.
- Rates are subject to service charge and local government tax.
- Meetings must have a minimum of 10 delegates per day, and offer is only applicable to groups with accommodation at the respective Peninsula hotel
- All rates will be charged in local currency at the hotel's exchange rate.



- In case of any dispute, the hotel reserves the right to make the final decision.

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About The Hongkong and Shanghai Hotels, Limited (HSH)

Incorporated in 1866 and listed on The Stock Exchange of Hong Kong (00045), HSH is the holding company of a Group which is engaged in the ownership, development and management of prestigious hotel, commercial and residential properties in key locations in Asia, the United States and Europe, as well as the provision of transport, club management and other services. The hotel portfolio of the Group comprises The Peninsula Hotels in Hong Kong, Shanghai, Beijing, New York, Chicago, Beverly Hills, Tokyo, Bangkok, Manila and Paris (opening in 2013). The property portfolio of the Group includes The Repulse Bay Complex, The Peak Tower and The Peak Tramways, St. John's Building, The Landmark in Ho Chi Minh City, Vietnam and the Thai Country Club in Bangkok, Thailand.

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