

**1 November 2010**

**THE PENINSULA HOTELS –  
MEETING EVERY EXPECTATION THIS WINTER**

Be it that crucial executive meeting, a large international conference or a small seminar or gathering, our team of professional meeting planners at select Peninsula Hotels dedicate their efforts solely to the myriad details to guarantee that every event is a resounding success, thereby allowing guests to focus on the bigger picture and the business at hand.

This winter, planning meetings is made even easier at The Peninsula with special packages purposefully designed to cater to every requirement at our hotels worldwide, including a 5% credit on the master bill in order to make the deal even more enticing.

With professional Meeting Consultants located at each hotel to service events from start to finish, seamless Peninsula service raises the benchmark on event planning to new levels of efficiency and convenience.

**THE PENINSULA HONG KONG**

Full-day meeting at HK\$ 690 per person / Half-day meeting at HK\$ 590 per person (minimum 10 persons)

Meeting package includes:

- Use of main meeting room from 9am-5pm (full-day) / Half-day use of main meeting room (half-day)
- Two tea or coffee refreshment breaks (full-day) / one tea or coffee refreshment break (half-day)
- A three-course Western or five-course Chinese set lunch
- Use of slide or overhead projector and a flip-chart
- 5% credit on the master bill for the overall meeting package

# THE PENINSULA

H O T E L S

## **THE PENINSULA HOTELS – MEETING EVERY EXPECTATION THIS WINTER – 2**

Guestroom rates start from HK\$ 3,000 per night and include:

- Deluxe Room in Original Building
- Daily Traditional Peninsula Breakfast up to two persons
- Complimentary pressing for personal garments
- Complimentary local calls, in-room wired and wireless broadband Internet access

### **THE PENINSULA SHANGHAI**

Full-day meeting at RMB 680 per person / Half-day meeting at RMB 600 per person

Meeting package includes:

- Two tea / coffee refreshment breaks (full-day)
- One tea / coffee refreshment break (half-day)
- A range of menu selections for an executive lunch in the meeting room or at one of the select hotel restaurants (full-day)
- Use of meeting room from 8:00 am to 5:00 pm (full-day) / 8:00am to 12 noon or 1:00pm to 5:00pm (half-day)
- Complimentary use of LCD projectors, flip-charts and white boards.
- Complimentary use of wired or wireless broadband Internet access
- 5% credit on the master bill for the overall meeting package

### **THE PENINSULA TOKYO**

Exclusive room rates start from ¥65,000 per person per day, which include the following:

- One night accommodation in a Deluxe Room
- Continental breakfast served in the meeting room
- Two tea / coffee refreshment breaks
- Working lunch
- Use of main meeting room (8:00 am to 5:00 pm), wired and wireless broadband Internet access, screens, flip-charts and white boards
- 5% credit on the master bill for the overall meeting package

- more -

# THE PENINSULA

H O T E L S

## **THE PENINSULA HOTELS – MEETING EVERY EXPECTATION THIS WINTER – 3**

Requirements:

- A minimum of 10 guestrooms per day

Full-day meeting at JPY 25,000 per person (full-day) / Half-day meeting at JPY 15,000 per person

Meeting package includes:

- Two tea / coffee refreshment breaks (full-day)
- One tea / coffee refreshment break (half-day)
- Working lunch (full-day)
- Use of main meeting room (8:00 am to 5:00 pm), wired and wireless broadband Internet access, screens, flip-charts and white boards

Requirements:

- A minimum of 6 up to 30 delegates

## **THE PENINSULA BEIJING**

Full-day meeting at RMB 540 net per person

Meeting package includes:

- Two coffee breaks (full-day)
- A Chinese or Western set lunch or dinner
- 5% discount on room rental for break out rooms
- 5% credit on the master bill for the overall meeting package

Guestroom rates start from RMB1,000 per room per night.

# THE PENINSULA

H O T E L S

## **THE PENINSULA HOTELS – MEETING EVERY EXPECTATION THIS WINTER – 4**

### **THE PENINSULA NEW YORK**

Full-day meeting at US\$ 145 per person

Meeting package includes:

- Continental buffet breakfast
- Two tea or coffee refreshment breaks
- Working lunch
- 10% discount on audio-visual equipment rental
- 50% discount on meeting room rental
- Complimentary use of wired and wireless broadband Internet access
- 5% credit on the master bill for the overall meeting package

Guestroom rates start from US\$ 425 per night, which include the following:

- One complimentary room for every 20 paying rooms
- US\$ 30 credit per person for any treatment at The Peninsula Spa by ESPA
- Complimentary in-room wired and wireless broadband Internet access and local telephone calls
- Complimentary use of fitness centre and swimming pool

### **THE PENINSULA CHICAGO**

The Peninsula Chicago offers the "Meeting Your Needs" package for meeting planners. This package includes the following incentives for all group meetings of 20 rooms on peak nights:

- Two complimentary suite upgrades
- 10% discount on audio-visual equipment rentals
- Complimentary high-speed wireless Internet access
- Complimentary use of Fitness Centre and Pool
- 5% credit on the master bill for the overall meeting

- more -

# THE PENINSULA

H O T E L S

## **THE PENINSULA HOTELS – MEETING EVERY EXPECTATION THIS WINTER – 5**

### **THE PENINSULA BEVERLY HILLS**

Full-day meeting at US\$ 99 per person

Meeting package includes:

- Complimentary meeting space
- Full American Breakfast served in the meeting room
- 5% credit on the master bill for the overall meeting package
- Two tea/coffee refreshment breaks including whole fruit and candy snacks
- Working lunch
- Use of main meeting room (8:00 am to 5:00 pm)
- Complimentary wired and wireless internet access
- Complimentary audio-visual equipment (LCD projector, screen, white board, conference phone and flip chart)

Requirements:

- A minimum of six delegates

### **THE PENINSULA BANGKOK**

Full-day meeting at THB 1,600 per person, half-day meeting at THB 1,400 per person

Meeting package includes:

- Welcome tea and coffee prior to meeting
- Two tea/coffee refreshment breaks (full-day)
- One tea/coffee refreshment break (half-day)
- One complimentary Western or Thai set lunch
- Upgrade of one coffee break to a "Theme Coffee Break" per event
- 30% off Business Centre services

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## **THE PENINSULA HOTELS – MEETING EVERY EXPECTATION THIS WINTER – 6**

- For every 15 paying participants will receive one complimentary meeting package, with a maximum of four meeting packages
- 5% credit on the master bill for the overall meeting package

Guestroom rates start from THB 6,000 per room, per night and include :

- Accommodation in a Deluxe Room with views of the river
- Daily buffet breakfast for two at the River Cafe and Terrace
- Complimentary in-room wired and wireless broadband Internet access
- Pressing of two garments once per stay
- THB 500 spa gift certificate per person for The Peninsula Spa by ESPA
- Guaranteed late check-out for the organiser or VIP (maximum up to 3 rooms)
- For every 15 paying rooms, get one Deluxe Room and one Deluxe Suite upgrade with one round trip airport transfer (maximum of four complimentary rooms)

Requirements:

- A minimum of 10 rooms and delegates per day

## **THE PENINSULA MANILA**

Full-day meeting at Php 11,500 per person

Meeting package includes:

- Set lunch in the meeting venue

Requirements:

- A minimum of 10 persons

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H O T E L S

## **THE PENINSULA HOTELS – MEETING EVERY EXPECTATION THIS WINTER – 7**

Full-day meeting at Php 12,500 per person

Meeting package includes:

- Buffet lunch in the meeting room

Requirements:

- A minimum of 30 persons

Full-day meeting at Php 13,500 per person (For groups below 30 persons)

Meeting package includes:

- Buffet lunch at Escolta

Meeting package includes:

- Use of the meeting room
- Morning and/or afternoon snacks
- Freshly brewed coffee and tea service
- A choice of soft drink, regular juice or iced tea for lunch
- Conference pads and pencils for the participants
- White board with marker
- Flipchart with paper
- Complimentary car park tickets
- 5% credit on the master bill for the overall meeting package

### **Additional benefits:**

- A gift certificate will be offered for a dinner buffet for two at Escolta for a minimum spend of Php100,000 on the Meetings Package.
- A gift certificate will be offered for an overnight stay for two in a Deluxe room with breakfast for two at Escolta with a minimum spend of Php 200,000 on the Meetings Package.

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## THE PENINSULA HOTELS – MEETING EVERY EXPECTATION THIS WINTER – 8

### Live-in Meetings benefits :

- A gift certificate will be offered for an overnight stay for two in a Deluxe room with breakfast for two at Escolta and a complimentary one-hour aromatherapy massage for a minimum of 10 rooms per night confirmed with the Meetings Package.

### Terms and Conditions:

- Meeting packages are subject to availability and valid from November 2010 to 31 March 2010, with exact validity dates to be confirmed by the individual hotels.
- Black-out dates may apply.
- Rates are subject to service charge and local government tax.
- Meetings must have a minimum of 10 delegates per day, and offer is only applicable to groups with accommodation at the respective Peninsula hotel
- All rates will be charged in local currency at the hotel's exchange rate.
- In case of any dispute, the hotel reserves the right to make the final decision.

Incorporated in 1866 and listed on The Stock Exchange of Hong Kong (00045), HSH is the holding company of a Group which is engaged in the ownership, development and management of prestigious hotel, commercial and residential properties in key locations in Asia, the United States and Europe, as well as the provision of transport, club management and other services. The hotel portfolio of the Group comprises The Peninsula Hotels in Hong Kong, Shanghai, Beijing, New York, Chicago, Beverly Hills, Tokyo, Bangkok, Manila and Paris (opening in 2012). The property portfolio of the Group includes The Repulse Bay Complex, The Peak Tower and The Peak Tramways, St. John's Building, The Landmark in Ho Chi Minh City, Vietnam and the Thai Country Club in Bangkok, Thailand.

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