THE PENINSULA
HOTELS

11 May 2011

THE BUSINESS OF MEETINGS -
SUMMER MEETINGS PROGRAMME AT THE PENINSULA HOTELS

Be it that crucial executive meeting, a large international conference or a small seminar or gathering, our team of professional meeting planners at select Peninsula Hotels dedicate their efforts solely to the myriad details to guarantee that every event is a resounding success, thereby allowing guests to focus on the bigger picture and the business at hand.

This summer, planning meetings is made even easier at The Peninsula with special packages purposefully designed to cater to every requirement at our hotels worldwide, including a 5% credit on the master bill in order to make the deal even more enticing.

With professional Meeting Consultants located at each hotel to service events from start to finish, seamless Peninsula service raises the benchmark on event planning to new levels of efficiency and convenience.

THE PENINSULA HONG KONG

Full-day meeting at HKD 690 per person / Half-day meeting at HKD 590 per person

Meeting package includes:

- Use of main meeting room from 9:00 am – 5:00 pm (full-day) / Half-day use of main meeting room (half-day)
- Two tea or coffee refreshment breaks (full-day) / one tea or coffee refreshment break (half-day)
- A three-course Western or five-course Chinese set lunch
- Use of slide or overhead projector and a flip-chart
- One complimentary room for every 10 paying rooms
- 5% credit on the master bill for the overall meeting package

- more -

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Guestroom rates start from HKD 3,000 per night and include:

- Deluxe Room in original building
- Daily Traditional Peninsula Breakfast up to two persons
- Complimentary pressing for personal garments
- Complimentary local calls, in-room unlimited wireless Internet access
- One complimentary room for every 10 paying rooms

Requirement:

- A minimum of 10 guestrooms per day
- A minimum stay of two consecutive nights

THE PENINSULA SHANGHAI

Full-day meeting at RMB 680 per person / Half-day meeting at RMB 600 per person

Meeting package includes:

- Welcome tea and coffee with refreshments prior to meeting
- Two tea / coffee refreshment breaks (full-day)
- One tea / coffee refreshment break (half-day)
- A range of menu selections for an executive lunch in the meeting room or at hotel restaurant
- Use of meeting room from 8:00 am to 5:00 pm (full-day) / 8:00am to 12 noon or 1:00pm to 5:00pm (half-day)
- Unlimited wireless Internet access
- 5% credit on the master bill for the overall meeting package

- more -

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Requirement:

- A minimum of 10 delegates per day
- Applies to groups with accommodation only

Guestroom rates start from RMB 2,300 per night and include:

- Accommodation in a Deluxe Room
- Daily American breakfast for two
- In-room unlimited wireless Internet access
- Complimentary use of fitness centre and swimming pool
- One room upgrade to an Executive Deluxe Suite (a maximum of two Executive Suites) for every 20 paying rooms
- One complimentary Deluxe room for the organiser during the main group block, minimum of 10 rooms booked per day

Requirement:

- A minimum of 10 guestrooms per night

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THE PENINSULA TOKYO

Exclusive room rates start from JPY 65,000 per person per day and include :

- One night accommodation in a Deluxe Room
- Continental breakfast served in the meeting room
- Two tea / coffee refreshment breaks
- Working lunch
- Use of main meeting room (8:00 am to 5:00 pm), unlimited wireless Internet access, screens, projectors, flip-charts and white boards
- 5% credit on the master bill for the overall meeting package

Requirement:

- A minimum of 10 guestrooms per day

Full-day meeting at JPY 25,000 per person / Half-day meeting at JPY 15,000 per person

Meeting package includes:

- Two tea / coffee refreshment breaks (full-day)
- One tea / coffee refreshment break (half-day)
- Working lunch
- Use of main meeting room (8:00 am to 5:00 pm), unlimited wireless Internet access, screens, projectors, flip-charts and white boards

Requirement:

- A minimum of 6 up to 30 delegates

- more -

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THE PENINSULA BEIJING

Full-day meeting at RMB 598 per person / Half-day meeting at RMB 530 per person

Meeting package includes:

- Two coffee breaks and lunch (full-day)
- One coffee break and lunch (half-day)
- Choice of Chinese or Western set lunch inclusive of unlimited soft drinks, juices or ice tea
- Buffet lunch can be arranged for a group size of minimum 50 persons
- 50% discount on room rental for break-out rooms
- 10% discount on cocktail reception or dinner held in the hotel during the meeting
- Five complimentary parking spaces
- 5% credit on the master bill for the overall meeting package

Requirement:

- Applicable for minimum meeting group of 15 paying rooms or 30 non-residential participants

Guestroom rates start from RMB 1,300 per night and include:

- Accommodation in a Deluxe Room
- Daily buffet breakfast for two per room
- In-room unlimited wireless Internet access
- Complimentary use of fitness centre and swimming pool

Requirement:

- Applicable for residential meeting group of minimum 15 paying rooms

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THE PENINSULA NEW YORK

Full-day meeting at USD 155 per person

Meeting package includes:

- Continental buffet breakfast
- Two tea or coffee refreshment breaks
- Working lunch
- 10% discount on audio-visual equipment rental
- 50% discount on meeting room rental
- Unlimited wireless Internet access
- 20% discount on 10 or more treatments at The Peninsula Spa by ESPA
- 5% credit on the master bill for the overall meeting package

Requirements:

- A minimum of 10 paying rooms and 15 delegates

Guestroom rates start from USD 395 per night and include:

- Complimentary wired and wireless Internet access
- Complimentary use of fitness centre and swimming pool

Requirement:

- A minimum of 10 paying rooms per night

- more -

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THE PENINSULA CHICAGO

The Peninsula Chicago offers the "Meeting Your Needs" package for meeting planners. This package includes the following incentives for all group meetings of 20 rooms on peak nights, with two special “Meeting Your Needs” offers:

5% Master Account Credit for meetings booked for May, July or August 2011

-OR-

Pen Ten Anniversary Meeting Choices

As part of the hotel's 10-Year Anniversary celebration, five enticements from the list below can be selected for meetings booked on available dates through December 31, 2011:

- 10% off one group banquet breakfast (*once per stay*)
- 10% off one group banquet dinner (*once per stay*)
- 10 complimentary upgrades to Grand Deluxe King Guestrooms
- 10% off audio/visual equipment rental
- Complimentary Internet access in meeting rooms
- 10% off Spa services (*not including manicures and pedicures*)
- 10 complimentary box handling fees
- 10% off minibar bill per guest
- 10% off The Peninsula Boutique
- US$ 10 off per car for valet parking

Requirement:

- The meeting package is only available for new business over select dates from now through 31 December 2011 and is subject to availability.

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THE PENINSULA BEVERLY HILLS

Full-day meeting at USD 99 per person

Meeting package includes:

- Complimentary meeting space
- Full American Breakfast served in the meeting room
- Two tea/coffee refreshment breaks including whole fruit and candy snacks
- Working lunch
- Use of main meeting room (8:00 am to 5:00 pm)
- Unlimited wireless Internet access
- Complimentary audio-visual equipment (LCD projector, screen, white board, conference phone and flip chart)
- 5% credit on the master bill for the overall meeting package

Requirements:

- A minimum of 15 delegates per day

THE PENINSULA BANGKOK

Full-day meeting at THB 1,400 per person / half-day meeting at THB 1,200 per person

Meeting package includes:

- Welcome tea and coffee prior to meeting
- Two tea/coffee refreshment breaks (full-day)
- One tea/coffee refreshment break (half-day)
- One complimentary Western or Thai set lunch
- Upgrade one coffee break to a "Theme Coffee Break" per event
- 30% off Business Centre services

- more -

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- One complimentary meeting package for every 15 paying participants, with a maximum of four meeting packages
- For every 15 paying rooms, one Deluxe Room upgraded to Grand Deluxe Suite and one round trip airport transfer
- 5% credit on the master bill for the overall meeting package

Guestroom rates start from THB 5,500 per room, per night and include :

- Accommodation in a Deluxe Room
- Daily buffet breakfast for two at the River Cafe and Terrace
- Unlimited wireless Internet access
- Pressing of two garments once per stay
- THB 500 spa gift certificate per person for The Peninsula Spa by ESPA
- Guaranteed late check-out for the organiser or VIP (maximum up to 3 rooms)

Requirement:

- A minimum of 10 rooms and delegates per day

THE PENINSULA MANILA

Full-day meeting at PHP 2,100 per person / Half-day meeting at PHP 1,700 per person

Meeting package includes:

- Set lunch in the meeting venue

Requirement:

- A minimum of 10 persons

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Full-day meeting at PHP 2,200 per person / Half-day meeting at PHP 1,800 per person

Meeting package includes:

- Buffet lunch in the meeting room

Requirements:

- A minimum of 30 persons

Full-day meeting at PHP 2,550 per person / Half-day meeting at PHP 2,150 per person

Meeting package includes:

- Buffet lunch at Escolta

Requirements:

- A maximum of 30 persons

Meeting package includes:

- Use of the meeting room
- Morning and/or afternoon snacks
- Lunch as outlined above
- Freshly brewed coffee and tea service
- A choice of soft drink, regular juice or iced tea for lunch
- Basic audio-visual equipment
- Unlimited wireless Internet access
- Conference pads and pencils for the participants
- White boards and flipcharts
- One Complimentary car park ticket for every 10 persons.
- 5% credit on the master bill for the overall meeting package

Guestroom rates start from PHP 7,000 per room, per night and include:

- Accommodation in a Superior Room
- Daily buffet breakfast for two

- more -

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Terms and Conditions:

- Meeting packages are subject to availability and valid from 1 May 2011 to 30 September 2011, with exact validity dates to be confirmed by the individual hotels.
- Black-out dates may apply.
- Rates are subject to service charge and local government tax.
- Meetings must have a minimum of 10 delegates per day, and offer is only applicable to groups with accommodation at the respective Peninsula hotel
- All rates will be charged in local currency at the hotel's exchange rate.
- In case of any dispute, the hotel reserves the right to make the final decision.

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Incorporated in 1866 and listed on The Stock Exchange of Hong Kong (00045), HSH is the holding company of a Group which is engaged in the ownership, development and management of prestigious hotel, commercial and residential properties in key locations in Asia, the United States and Europe, as well as the provision of transport, club management and other services. The hotel portfolio of the Group comprises The Peninsula Hotels in Hong Kong, Shanghai, Beijing, New York, Chicago, Beverly Hills, Tokyo, Bangkok, Manila and Paris (opening in 2013). The property portfolio of the Group includes The Repulse Bay Complex, The Peak Tower and The Peak Tramways, St. John's Building, The Landmark in Ho Chi Minh City, Vietnam and the Thai Country Club in Bangkok, Thailand.

For further information, please contact:
Ms Sian Griffiths
Director of Communications
The Peninsula Hotels
8/F, St George's Building, 2 Ice House Street, Central, Hong Kong
Telephone : (852) 2840-7239
Fax : (852) 2840-7499
E-mail : siangriffiths@peninsula.com
Website : www.peninsula.com
Digital Photo Library : www.peninsula.com/pdl
Broadcast Video Library: www.thenewsmarket.com/thepeninsulahotels