

13 September 2010

**THE PENINSULA HOTELS IN CHINA INVITE GUESTS TO  
“SPEND THE NIGHT ON US”**

*Exceptional value this winter with one night's room rate credit when  
staying three nights or more in Hong Kong, Shanghai or Beijing*

Celebrating The Peninsula Hotels' long heritage and tradition of hospitality in China and showcasing China's most spectacular cities, guests staying a minimum of three consecutive nights this winter from 15 November 2010 to 15 March 2011 at any one of the three Peninsula hotels in China – The Peninsula Hong Kong, The Peninsula Shanghai and The Peninsula Beijing – will enjoy the additional value of a hotel credit equal to one night's room rate of their selected room or suite category.

Therefore a guest booking a three-night stay in a Deluxe River Room at the new Peninsula Shanghai at RMB 3,800 per night will receive a corresponding credit of RMB 3,800, which can be redeemed for any hotel experience during the visit, including airport transfers, drinks and dining in the hotel restaurants and bars and treatments at The Peninsula Spa by ESPA.

The only premier luxury hospitality company with hotels in all three cities, The Peninsula Hotels is ideally positioned to present China at its best. Originally founded in 1866, The Peninsula Hotels is Asia's oldest luxury hotel group and China's first luxury accommodation brand. Parent company The Hongkong and Shanghai Hotels, Limited's heritage in China stretches back through the decades, with hotels in China and Hong Kong in the 1920s to 1950s, including the flagship Peninsula Hong Kong, which opened in 1928 and is today recognised as one of the finest hotels in the world.

Through the years, the company grew to become one of the world's foremost hotel groups, and today, The Peninsula Hotels' nine properties around the globe carry on this tradition of excellence, offering luxurious comfort, modern facilities and technology and exceptional personalised service

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H O T E L S

## THE PENINSULA HOTELS IN CHINA INVITE GUESTS TO SPEND THE NIGHT ON US” - 2

China is fast becoming one of the world’s top travel destinations, and the company’s history of providing the country’s finest hospitality over the years means the three hotels in the PRC – The Peninsula Hong Kong, The Peninsula Shanghai and The Peninsula Beijing – are ideally positioned to present China, Peninsula-style, with each hotel inviting guests to “Spend The Night On Us” from 15 November 2010 until 15 March 2011.

### **The Peninsula Hong Kong**

Renowned as one of the finest hotels in the world, The Peninsula Hong Kong has offered the ultimate in luxury since 1928, with classic architecture and impeccable service in a hotel that is a legend of the East, yet a leader in modern design and technology. Each guest room is spacious, stylish and offers the most spectacular city views or Hong Kong's vibrant harbour.

| <b>Room/Suite Category</b>     | <b>Room rate</b> |
|--------------------------------|------------------|
| Deluxe Courtyard Room          | HKD 4,480        |
| Grand Deluxe Kowloon View Room | HKD 4, 880       |
| Superior Suite                 | HKD 6,880        |
| Deluxe Suite                   | HKD 7,880        |

### **The Peninsula Shanghai**

Superbly positioned on the historic Bund in the very heart of Shanghai, on the banks of the Huangpu River and conveniently located near the shopping capital of Nanjing Road, The Peninsula Shanghai offers commanding city and garden views, luxurious comfort, sophisticated facilities, extraordinary dining options and the legendary Peninsula service.

| <b>Room/Suite Category</b> | <b>Room rate</b> |
|----------------------------|------------------|
| Deluxe River View Room     | RMB 3,800        |
| Executive Suite            | RMB 6,600        |
| Deluxe River Suite         | RMB 9,200        |
| Grand Deluxe River Suite   | RMB 13,700       |

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H O T E L S

## THE PENINSULA HOTELS IN CHINA INVITE GUESTS TO SPEND THE NIGHT ON US” - 3

### The Peninsula Beijing

Ideally located in the centre of Beijing and within walking distance to the Forbidden City, The Peninsula Beijing features sophisticated and elegantly designed accommodations, well equipped with advanced technology and facilities providing the ultimate in luxury and comfort, unsurpassed levels of personalized service, award-winning cuisine as well as tasteful shopping.

| <b>Room/Suite Category</b> | <b>Room rate</b> |
|----------------------------|------------------|
| Club Deluxe Room           | RMB 2,200        |
| Club Grand Deluxe Room     | RMB 2,400        |
| Executive Suite            | RMB 3,400        |
| Duplex Suite               | RMB 3,800        |
| Beijing Suite              | RMB 4,200        |

### Terms and Conditions :

1. Offer is available from 15 November 2010 to 15 March 2011
2. A minimum stay of three consecutive nights in one hotel is required
3. Advance reservation is required, and black-out dates may apply
4. The credit is the equivalent of one night's room rate (excluding any applicable service charges and/or government taxes in the respective property) and can be redeemed for spa, transfers and dining charges (certain exemptions apply – see individual hotel for details) during the respective visit. The credit cannot be applied to the room cost, transferred to a future stay, exchanged or refunded for cash, and is not applicable for group bookings or banqueting functions
5. Rates are charged in local currency, subject to service charges and local government tax where applicable per room per night, based on single or double occupancy and commissionable at 10% to bona fide travel agents
6. This offer cannot be used in conjunction with any other programmes, packages or promotions
7. In case of any dispute, the hotel reserves the right to make the final decision

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H O T E L S

## **THE PENINSULA HOTELS IN CHINA INVITE GUESTS TO SPEND THE NIGHT ON US” – 4**

Incorporated in 1866 and listed on The Stock Exchange of Hong Kong (00045), HSH is the holding company of a Group which is engaged in the ownership, development and management of prestigious hotel, commercial and residential properties in key locations in Asia, the United States and Europe, as well as the provision of transport, club management and other services. The hotel portfolio of the Group comprises The Peninsula Hotels in Hong Kong, Shanghai, Beijing, New York, Chicago, Beverly Hills, Tokyo, Bangkok, Manila and Paris (opening in 2012). The property portfolio of the Group includes The Repulse Bay Complex, The Peak Tower and The Peak Tramways, St. John’s Building, The Landmark in Ho Chi Minh City, Vietnam and the Thai Country Club in Bangkok, Thailand.

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